Patient Activation Stages

Stage of Activation	Patient Characteristics	Goals	Interventions
Stage 1 12 % of population	 Overwhelmed by stress. Doesn't believe in taking an active role in their health. Passive recipient of care. Not empowered "No clue." <u>Typical Phrases Heard:</u> "You're the expert" It's in God's hands" "My doctor takes care of that." "My wife's the boss of my medical care." Lack basic health care facts and have not connected facts to larger understanding about their health or recommended treatment Lack confidence to take action <u>Typical Phrases Heard:</u> "I don't know what to do" "Where do I start?" "It seems so overwhelming!" 	 Become aware of their own behaviors & symptoms. Be self-reflective – when? where? how? Build knowledge base to understand condition and/or disease prevention basics and their role. Increase in knowledge Initial skills development Build in success or "small wins." 	 Ask for "exception to the rule" or a success. Introduce idea of goals based on interest Introduce role differentiation of doctor – patient Pursue small steps to build confidence. Close knowledge gaps Focus on clinically meaningful behaviors through taking small steps Ask: "What would be a key thing you would tell a friend about your disease?"
Stage 3 37% of population	 Have key facts and are beginning to take action, but may lack confidence / skills to support new behaviors Life style behaviors come into stronger focus <u>Typical Phrases Heard:</u> "I feel better when I" 	 Skill development and gains in knowledge Focus on choices, benefits and consequences – monitoring one's health 	 Lead with patient's interests Problem solve with patient Develop action plans with patients Celebrate successes

	 "I'm trying to …" "I've discovered that…" 	 and responding to changes Provide structure for specific actions 	
Stage 4 22% of population	 Adopted new behaviors but struggle to maintain behavior when faced with stress, or difficulties <u>Typical Phrases Heard:</u> "I can do it whenbut I need help with,,," "My downfall is …" "If I had a way to ,,,I could do it." 	 Learn to maintain behaviors and anticipate difficult situations – "bounce back strategies" Focus on closing gaps around nutrition, activity, coping with emotions 	 Problem solve with patient on how to decrease barriers to maintain behaviors Introduce other avenues of support Proactive planning

Adapted from: *Stage Base Approaches*, Patient Activation Re-Design Collaborative 6/27/07, ICSI Bloomington, MN.